



# BILLY FLETCHER

Director | Data @ MRJ

WE'RE PROUD TO WORK WITH SOME OF THE UK'S BEST DATA/ ML/ AI EMPLOYERS

faculty



zappi



MATILLION

moonpig



awaze



Scaling Data teams in the UK 🚀

TYPICAL ROLES: MACHINE LEARNING ENGINEER, AI ENGINEER, DATA SCIENTIST, HEAD OF DATA, PYTHON ENGINEER, DIRECTOR OF DATA, DATA PRODUCT MANAGER



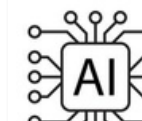
ETL



data



cloud



## CASE STUDY

### DAN CAMPBELL SENIOR TALENT PARTNER (TECHNOLOGY & PRODUCT)

This is the 2nd time I've had the pleasure of working with Billy - Previously Matillion now at FacultyAI. He's been supporting us mainly on our Machine Learning and Data Science recruitment as we scale heavily in this space.

# faculty

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## Leader in applied AI consultancy & technology

### ROLES PLACED

- MACHINE LEARNING ENGINEERS (MID, SENIOR & LEAD)
- DATA SCIENTIST (& LEAD)
- SOFTWARE ENGINEERS | DATA
- SECURITY AND NATIONAL SECURITY CLEARANCE

STARTED WORKING WITH FACULTY IN 2023

CV SENT TO HIRE RATIO = 2 : 1

AVERAGE TIME TO HIRE = 15-20 Days

PERM

UK & LONDON

## CASE STUDY

### DAN CAMPBELL SENIOR TALENT PARTNER (TECHNOLOGY & PRODUCT)

Billy is a pleasure to work with and has successfully helped me source excellent Technical talent to enable us to grow at a rapid rate.

He understands our domain, product, culture deeply and sources individuals that will thrive within our environment.

### ABBIE MURPHY TA MANAGER

I've worked with Billy since he first started recruiting for us back in 2019. We wouldn't be where we are today without Billy.

He has helped us secure permanent talent in a timely fashion and to a high level. He has also helped us secure talent at all levels right up to director level.

Absolutely no hesitation in recommending Billy.



## Data Integration Platform | Data Productivity Cloud | Tech Unicorn | SAAS | AI

### ROLES PLACED

- SOFTWARE ENGINEERS | DATA
- DATA SCIENTISTS
- DIRECTOR OF PRODUCT
- PRODUCT MANAGER (MID, SENIOR & GROUP)
- SOFTWARE ARCHITECT
- ENGINEERING MANAGERS

CV SENT TO HIRE RATIO = 3 : 1

AVERAGE TIME TO HIRE = 10 DAYS

RECRUITED OVER 70 HIRES IN 3 YEARS

PERM

UK, IRELAND & MADRID

## CASE STUDY

### **TOM WOOD SENIOR TALENT PARTNER (TECHNOLOGY & PRODUCT)**

Billy was an exceptional recruitment partner. He played a huge part in scaling out our Manchester & London product engineering hub. Year on year Billy provided support across all of our Product & Engineering vacancies, with string delivery on the more senior roles.

I was particularly impressed with the focus Billy put in to ensuring we had a diverse pipeline and strong market insight, backed by real data. Billy is passionate about the candidate experience which makes him a great business partner and can be trusted to be an extension of your brand.

Billy is one of the best recruiters I have ever partnered with. I whole heartedly can not recommend Billy enough to any business that is going through a digital transformation.



## **Price Comparison Site | SAAS | Fintech**

### **ROLES PLACED**

- DATA SCIENTISTS
- HEAD OF DATA SCIENCE
- DATA ENGINEERS
- SOFTWARE ENGINEERS
- ENGINEERING MANAGERS
- HEAD OF PRODUCT
- SENIOR PRODUCT MANAGER (DATA)
- PRODUCT MANAGER (DATA)

CV SENT TO HIRE RATIO = 3 : 1

AVERAGE TIME TO HIRE = 7-18 DAYS

RECRUITED OVER 100+ HIRES IN 4 YEARS

PERM & CONTRACT

BUILD OUT OF BRAND NEW TECH HUB (Manchester)

**Jody Goodall**  
**CTPO**



**Billy & the MRJ team have championed our brand, developed our story, helped us drive our culture, and have enabled us to successfully hire some great talent.**

**Pre & Post Series C, we had a number of key hires to make in our product & engineering team and they surpassed all expectations.**

**If you are looking for a company that will go above and beyond, then look no further”**

## **Consumer Insights Platform | SAAS | AI**

### **ROLES PLACED**

- **DATA PRODUCT MANAGERS (Mid, Senior & Principal)**
- **DATA SCIENTIST | ML ENGINEER**
- **SOFTWARE ENGINEERS**

CV SENT TO HIRE RATIO = 5 : 1

AVERAGE TIME TO HIRE = 10 DAYS

LONDON

BUILD OUT OF BRAND NEW DATA PRODUCT TEAM